# **Return of Organization Exempt From Income Tax**

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury Internal Revenue Service Do not enter social security numbers on this form as it may be made public.
 Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A	For the	e 2020 calen	dar year, or tax year beginning 07/01/2020 and ending		06/30/2	021					
в	Check i	f applicable:	C Name of organization SMART START OF NEW HANOVER COUNTY			D Empl	oyer identification number				
	Address	s change	Doing business as				56-1951952				
	Name c	hange	Number and street (or P.O. box if mail is not delivered to street address) F	Room/	/suite	E Telep	none number				
	Initial re	eturn	3534 South College Road Suite F				910-815-3731				
	Final ret	urn/terminated									
	Amende	ed return		G Gross	receipts \$ 1,639,222						
	Applica	tion pending	H(a) Is this a gro	up return f	or subordinates? 🗌 Yes 🗹 No						
			3434 South College Road Suite F, Wilmington, NC 28412	ŀ	H(b) Are all su	bordinat	es included? 🗌 Yes 🗌 No				
I Tax-exempt status:  ✓ 501(c)(3)  501(c) ()  (insert no.)  4947(a)(1) or  527 If "No," attach a list. See instruct											
J	Websit	e: 🕨 www.ne	ewhanoverkids.org	H	<b>H(c)</b> Group ex	emption	number 🕨				
к	Form of	organization:	Corporation ☐ Trust ☐ Association ☐ Other ► L Year of formation	nation:	1995	M State	of legal domicile: NC				
Ρ	art I	Summa	ry								
	1	Briefly des	cribe the organization's mission or most significant activities: Smart	Start	of New Ha	nover (	County seeks to build				
e		bridges to	develop, sustain and enhance health, family support and early education	n serv	vices for all	childr	en, ages birth to five.				
Jan											
/err	2	Check this	box ►	d of n	nore than 2	25% of	its net assets.				
5	3	Number of	voting members of the governing body (Part VI, line 1a)			3	25				
જ	4	Number of	independent voting members of the governing body (Part VI, line 1b	c) .		4	19				
Activities & Governance	5	Total num	per of individuals employed in calendar year 2020 (Part V, line 2a)			5	23				
tivil	6		per of volunteers (estimate if necessary)			6	34				
Ac	7a	Total unrel	ated business revenue from Part VIII, column (C), line 12		7a	0					
	b	Net unrela	ted business taxable income from Form 990-T, Part I, line 11		7b	0					
					Prior Year		Current Year				
¢	8	Contributio	ons and grants (Part VIII, line 1h)	1,69	92,487	1,619,299					
Revenue	9	Program s	ervice revenue (Part VIII, line 2g)			14,190	11,288				
eve	10	Investmen	t income (Part VIII, column (A), lines 3, 4, and 7d)			3,200	1,030				
œ	11	Other reve	nue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)			-4,081	7,605				
	12	Total reven	ue-add lines 8 through 11 (must equal Part VIII, column (A), line 12)		1,70	05,796	1,639,222				
	13	Grants and	similar amounts paid (Part IX, column (A), lines 1–3)		22	29,611	253,338				
	14	Benefits pa	aid to or for members (Part IX, column (A), line 4)			0	0				
S	15	Salaries, ot	her compensation, employee benefits (Part IX, column (A), lines 5–10)		1,10	04,774	1,092,407				
Expenses	16a	Profession	al fundraising fees (Part IX, column (A), line 11e)			0	0				
- de	b	Total fund	raising expenses (Part IX, column (D), line 25) ► 5,019								
ш	17	Other expe	enses (Part IX, column (A), lines 11a–11d, 11f–24e)	nes 11a–11d, 11f–24e)							
	18	Total expe	nses. Add lines 13–17 (must equal Part IX, column (A), line 25)		1,6	78,413	1,689,728				
	19	Revenue le	ess expenses. Subtract line 18 from line 12			27,383	-50,506				
Net Assets or Fund Balances				Begir	nning of Curre	ent Year	End of Year				
sets	20	Total asse	ts (Part X, line 16)		3!	53,146	309,579				
t As d Ba	21	Total liabili	ties (Part X, line 26)		:	28,035					
Eun F	22	Net assets	or fund balances. Subtract line 21 from line 20		33	32,048	281,544				
	art II	Signatu	re Block								

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer Jane Morrow, Executive Direct Type or print name and title	Date						
Paid	Print/Type preparer's name	Preparer's signature	Ľ	Date		Check 🗌 if self-employed	PTIN	
Preparer Use Only	Firm's name				Firm's	EIN ►		
Use Only	Firm's address ►		Phone no.					
May the IRS	discuss this return with the prep	parer shown above? See instruct	ions				🗌 Yes	No
	de De des d'aux Ant Martha a servicit		<u>.</u>				- 0	

For Paperwork Reduction Act Notice, see the separate instructions.

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Part	
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	Smart Start of New Hanover County seeks to build bridges to develop, sustain and enhance health, family support and early education services for all children, ages birth to five.
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
4a	(Code:       ) (Expenses \$ 372,330 including grants of \$ 0 ) (Revenue \$ 0 )         Child Care Resource & Referral (CCR&R) (3104-014): The CCR&R provides an array of services designed to support the early         childhood system in New Hanover County. Staff provide many of the workshops and training required by the State for early         educators. These include topics such as ITS-SIDS, Playground Safety, and quality assessment tools. Up to twenty hours of yearly         in-service training (depending on current level of education) for full-time childcare staff is a North Carolina requirement. Staff also         provide both intensive and light touch technical assistance to childcare sites/classrooms to support quality care and re-licensure         requirements. The CCR&R operates the resource room/lending library for early childhood educators and families and participates         in community education and referrals through outreach events and with families that call or visit. The Smart Start CCR&R Center         is part of a Regional Child Care Resource & Referral (CCR&R) system which provides referrals to families for childcare.
4b	(Code:) (Expenses \$232,205 including grants of \$1,563 ) (Revenue \$0 )         Parents As Teachers (PAT) (5509-011): Evidence-based home visiting program works with high risk families of very young children for up to 2 years to support healthy child development, positive parenting skills, access to community resources, and peer engagement. Services include regular personal visits, group connections, a variety of screenings, and resource networking.
40	(Code:) (Expanses \$)
4c	(Code:) (Expenses \$ 198,563 including grants of \$ 2,620 ) (Revenue \$0 )         Positive Parenting (PP) (5505-015): Positive Parenting Program (Triple P) offers evidence-based principles and advice providing tools that parents need to raise confident, healthy children, and to build stronger family relationships. Parents must be referred from NHC Department of Social Services
4d	Other program services (Describe on Schedule O.) See Schedule O, Statement 2         (Expenses \$ 676,215 including grants of \$ 213,441 ) (Revenue \$ 0 )
4e	(Expenses \$ 676,215 including grants of \$ 213,441 ) (Revenue \$ 0 )         Total program service expenses ▶ 1,479,313
-	- 000

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Part	V Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	1	~	
2	Is the organization required to complete Schedule B, Schedule of Contributors See instructions?	2	~	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	3		~
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		r
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		~
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6		~
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		~
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	8		~
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> .	9		~
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i> .	10		~
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a		r
b	Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	11b		~
С	Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	11c		~
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	11d		~
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		~
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	11f		~
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		~
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		~
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		~
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		~
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV.</i>	14b		~
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	15		~
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV.</i>	16		~
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> See instructions	17		~
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18	~	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	19		~
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		~
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	~	

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Part	V Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	~	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23		~
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a		~
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		~
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		~
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>	26		~
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		~
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i>	28a	~	
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		~
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV	28c		~
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		~
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		~
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		~
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		~
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> .	33		~
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		~
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		~
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2.	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		~
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		~
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note:</b> All Form 990 filers are required to complete Schedule O.	38	~	
Part	V         Statements Regarding Other IRS Filings and Tax Compliance           Check if Schedule O contains a response or note to any line in this Part V	<u> </u>		
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable <b>1a</b> 11			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable <b>1b</b> 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	V	

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Part	V Statements Regarding Other IRS Filings and Tax Compliance (continued)							
			Yes	No				
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax							
	Statements, filed for the calendar year ending with or within the year covered by this return <b>2a</b> 23							
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? .	2b	~					
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)							
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		~				
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b						
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over,							
	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		~				
b	If "Yes," enter the name of the foreign country >							
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).							
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		~				
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		~				
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c						
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the							
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		~				
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or							
	gifts were not tax deductible?	6b						
7	Organizations that may receive deductible contributions under section 170(c).							
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods							
	and services provided to the payor?	7a	~					
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	~					
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was							
	required to file Form 8282?	7c		~				
d	If "Yes," indicate the number of Forms 8282 filed during the year							
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		~				
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .	7f 7g		~				
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?							
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		~				
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the							
	sponsoring organization have excess business holdings at any time during the year?	8						
9	Sponsoring organizations maintaining donor advised funds.							
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a						
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b						
10	Section 501(c)(7) organizations. Enter:							
a	Initiation fees and capital contributions included on Part VIII, line 12							
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . <b>10b</b>							
11	Section 501(c)(12) organizations. Enter:							
а	Gross income from members or shareholders							
b	Gross income from other sources (Do not net amounts due or paid to other sources							
10-	against amounts due or received from them.)	10-						
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a						
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year <b>12b</b>							
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	100						
а	Is the organization licensed to issue qualified health plans in more than one state?	13a						
b	Enter the amount of reserves the organization is required to maintain by the states in which							
~	the organization is licensed to issue qualified health plans       13b         Enter the amount of reserves on hand       13c							
C 1/2	Enter the amount of reserves on hand       Image: the serves of the serves	140		~				
14a b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14a 14b		~				
b 15		140						
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?	15		~				
	excess parachute payment(s) during the year?	15						
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		~				
	If "Yes." complete Form 4720. Schedule O.							

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Part	response to line 8a, 8b, or 10b below, describe the circumstances, processes, or change	s on	Schedule O.	See in	struc	tions.				
<u>Ct</u>	Check if Schedule O contains a response or note to any line in this Part VI				•	~				
Secu	on A. Governing Body and Management				Yes	No				
1a	Enter the number of voting members of the governing body at the end of the tax year .	1a	25		res	NO				
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.									
b	Enter the number of voting members included on line 1a, above, who are independent .	1b	19							
2	2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?									
3	Did the organization delegate control over management duties customarily performed by or supervision of officers, directors, trustees, or key employees to a management company or o			3		~				
4	Did the organization make any significant changes to its governing documents since the prior For			4		~				
5	Did the organization become aware during the year of a significant diversion of the organizati	on's a	assets? .	5		~				
6	Did the organization have members or stockholders?			6		~				
7a	Did the organization have members, stockholders, or other persons who had the power to one or more members of the governing body?			7a		~				
b	Are any governance decisions of the organization reserved to (or subject to approva stockholders, or persons other than the governing body?	l by) 	members,	7b		~				
8	Did the organization contemporaneously document the meetings held or written actions ur the year by the following:	derta	ken during							
а	The governing body?			8a	~					
b	Each committee with authority to act on behalf of the governing body?			8b	~					
9	<b>9</b> Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses on Schedule O</i>									
Secti	on B. Policies (This Section B requests information about policies not required by th	e Int	ernal Reven	ue Co	ode.)					
					Yes	No				
10a	Did the organization have local chapters, branches, or affiliates?			10a		~				
b	<b>b</b> If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?									
11a b	Has the organization provided a complete copy of this Form 990 to all members of its governing body bef Describe in Schedule O the process, if any, used by the organization to review this Form 990.		ng the form?	11a	~					
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12a	~					
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give	/e rise	to conflicts?	12b	~					
С	Did the organization regularly and consistently monitor and enforce compliance with the describe in Schedule O how this was done			12c	~					
13	Did the organization have a written whistleblower policy?			13	~					
14	Did the organization have a written document retention and destruction policy?			14	~					
15	Did the process for determining compensation of the following persons include a review a independent persons, comparability data, and contemporaneous substantiation of the deliberation									
а	The organization's CEO, Executive Director, or top management official			15a	~					
b	Other officers or key employees of the organization			15b		~				
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or sim with a taxable entity during the year?		•	16a		~				
b	If "Yes," did the organization follow a written policy or procedure requiring the organizatio			-						
	participation in joint venture arrangements under applicable federal tax law, and take steps organization's exempt status with respect to such arrangements?	to sat	eguard the	16b						
Secti	on C. Disclosure					I				
17	Liet the states with which a copy of this Form $900$ is required to be filed <b>b</b> . None									
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicabl (3)s only) available for public inspection. Indicate how you made these available. Check all tha	e), 99 It app	0, and 990-1 ly.							
19	Describe on Schedule O whether (and if so, how) the organization made its governing doc and financial statements available to the public during the tax year.	umen	ts, conflict o	f inter	rest p	olicy,				
20	State the name, address, and telephone number of the person who possesses the organization	on's b	ooks and re	cords						

20	State the name, address, and telephone number of the person who possesses the organization's books and records ►
	Jane Morrow, (910)815-3731

#### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

				(0	C)					
(A)	(B)	Position						(D)	(E)	(F)
Name and title	Average	Average (do not check more than one box, unless person is both an						Reportable	Reportable	Estimated amount
	hours			r and a director/trustee)				compensation from the	compensation from related	of other
	per week (list any hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
Jane Morrow	40.00	-								
Executive Director	0.00			~				79,441	0	10,601
Debbie Harrell	40.00	-								
Finance Director	0.00				~			56,203	0	16,845
Ashlye Hernandez	0.02									
Board Member	0.00	~						0	0	0
Bernadette Baker	0.13									
Board Member	0.00	~						0	0	0
Kenneth Sarvis	0.02									
Board Member	0.00	~						0	0	0
LaChawn Smith	0.07									
Board Member	0.00	~						0	0	0
Philip Tarte	0.00									
Board Member	0.00	~						0	0	0
Rob Zapple	0.06									
Board Member	0.00	~						0	0	0
Shannon Smiles	0.08									
Board Member	0.00	~						0	0	0
Tammy Orr	0.06									
Board Member	0.00	~						0	0	0
Cheryl Aguilar Chancy	0.08									
Board Member	0.00	~						0	0	0
Marie Bergh Cook	0.06									
Board Member	0.00	~						0	0	0
Susan DeMarco	0.11									
Board Member	0.00	~						0	0	0
Brittany Foundation	0.12									
Board Member	0.00	~						0	0	0

Form **990** (2020)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

			(0	C)						
(A)	(B)	Position						(D)	(E)	(F)
Name and title	Average hours per week	(do not check more than one box, unless person is both an officer and a director/trustee)						Reportable compensation from the	Reportable compensation from related	Estimated amount of other compensation
	(list any hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	from the organization and related organizations
Anka Roberto	0.02	_								
Board Member	0.00	~						0	0	0
Clayton Roberts	0.12	_								
Board Member	0.00	~						0	0	0
Mary Beth Rubright	0.22									
Board Member	0.00	~						0	0	0
Karen Weaver	0.06									
Board Member	0.00	~						0	0	0
Sarah Flarherty	0.04									
Board Member	0.00	~						0	0	0
Shery Kelly	0.08									
Board Member	0.00	~						0	0	0
Charlean Mapson	0.08									
Board Member	0.00	~						0	0	0
Carla Turner	0.00									
Board Member	0.00	~						0	0	0
Diane Pappayliou	0.20									
Vice Chair	0.00			~				0	0	0
Craig Kelly	0.22									
Secretary	0.00	]		~				0	0	0
Betty Clark	0.03									
Treasurer through December 2020	0.00	]		~				0	0	0
Meredith Jones	0.00									
Vice President	0.00			~				0	0	0
Justin Lewis	0.16									
Past Chair	0.00			~				0	0	0
Lisa Trotta	0.15									
Treasurer	0.00			~				0	0	0

Part	VII Section A. Officers, Directors, 1	rustees,	Key	Em	ploy	yee	s, an	d⊦	lighest Compe	nsated E	mplo	yees (d	contir	nued)
					•	C)								
	(A) Name and title	<b>(B)</b> Average hours	box,	unles	neck ss pe	rson	e than c is both or/trust	n an	<b>(D)</b> Reportable compensation	<b>(E)</b> Reportable compensation		1	<b>(F)</b> ted am f other	ount
c		per week (list any hours for related organizations below	Individua or directo	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from rela organizat (W-2/1099-	ions	fr	pensati om the ization organiza	and
		dotted line)	lee	ıstee			insated							
Merec	lith Jones	0.17	-											
Chair		0.00			~				0		0			0
			-											
1b c	Subtotal	VII Sectio		•	•	• •	•		135,644		0		2	7,446
d				÷	:		:		135,644		0		2	7,446
2	Total number of individuals (including but					ed	above	e) w		e than \$10		of		
	reportable compensation from the organi	zation 🕨							0					
-													Yes	No
3	Did the organization list any former of employee on line 1a? If "Yes," complete \$							•	loyee, or highes			3		~
4	For any individual listed on line 1a, is the											-		-
•	organization and related organizations individual	greater th	an \$	150,	000	)? I	f "Yes	s,"	complete Sched					~
5	Did any person listed on line 1a receive of for services rendered to the organization?	r accrue co	ompe	nsa	tion	froi	m any	/ un	related organizat					<ul> <li>V</li> </ul>
Secti	on B. Independent Contractors	. 11 100, 0	lompi	010	001	1000	1001	0/ 0			<u>· ·</u>	U		<u> </u>
1	Complete this table for your five high compensation from the organization. Report													
	(A) Name and business add								(B) Description of serv			(C) Compens		<u> </u>
None														
								-						
								-						

2	Total number	r of	independent	contractors	(including	but	not	limited	to	those	listed	above)	who
	received more	e tha	an \$100,000 of	<sup>c</sup> compensation	on from the	orga	aniza	tion 🕨			0		

12

Total revenue. See instructions

Part VIII Statement of Revenue

Pari	I VIII	Check if Schedule			espor	ise or note to ar	v line in this Pa	art VIII....		
							(A) Total revenue	<b>(B)</b> Related or exempt function revenue	<b>(C)</b> Unrelated business revenue	(D) Revenue excluded from tax under sections 512–514
its ts	1a	Federated campaig			1a	0				
ran oun	b	Membership dues			1b	0				
Ğ, Ğ	С	Fundraising events			1c	28,251				
ìifts ar ⊿	d	Related organizatio			1d	0				
S, G	е	Government grants	•	,	1e	1,531,111				
Contributions, Gifts, Grants and Other Similar Amounts	f	All other contribution								
ber		and similar amounts no			1f	59,937				
it i	g	Noncash contributio			1g	¢ 0				
and	h	Total. Add lines 1a-					1,619,299			
			-11 .			Business Code	1,019,299			
e	2a									
Program Service Revenue	b									
Se	c									
Jram Ser Revenue	d									
őď	е									
Pr	f	All other program se					11,288	11,288	0	0
	g	Total. Add lines 2a-					11,288			
	3	Investment income								
		other similar amoun	,				1,030	1,030	0	0
	4	Income from investr					0	0	0	0
	5	Royalties		 (i) Rea		►	0	0	0	0
	6a	Gross rents	6a		u					
	b	Less: rental expenses								
	c	Rental income or (loss)			0	0				
	d	Net rental income o		s)						
	7a	Gross amount from		(i) Securi		(ii) Other				
		sales of assets								
		other than inventory	7a							
ne	b	Less: cost or other basis								
evenue		and sales expenses .	7b							
		Gain or (loss) .	7c		0					
er	_	Net gain or (loss)		· · ·	. <u>.</u>	<b>&gt;</b>				
Other R	8a	Gross income fro		•						
•		events (not including of contributions re		28,251 d on line	-					
		1c). See Part IV, line			8a					
	b	Less: direct expens			8b					
	c	Net income or (loss				ents 🕨				
	9a	Gross income f								
		activities. See Part			9a					
	b	Less: direct expens			9b					
	С	Net income or (loss)			ctivitie	es 🕨				
	10a	Gross sales of in								
		returns and allowan			10a					
		Less: cost of goods			10b					
	С	Net income or (loss)		i sales of Ir	ivento	Business Code				
Miscellaneous Revenue	11a					Dusiness Code				
scellaneo Revenue	b						<u> </u>			
ella ivei	c									<u> </u>
isc. Re	d	All other revenue					7,605	7,605	0	0
Σ	е	Total. Add lines 11a	a–11d	1		►	7,605			
	10	Total revenue Soo				<b>&gt;</b>	4 (00,000	10.022		

1,639,222

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. . . . .

19,923

0

0

	Statement of Functional Expenses	ata all columna All	other organizations	must complete ealur	n (Λ)
Sectior	n 501(c)(3) and 501(c)(4) organizations must comple				
<b>D</b>	Check if Schedule O contains a response			(C)	
	include amounts reported on lines 6b, 7b, and 10b of Part VIII.	<b>(A)</b> Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	162,459	162,459		
	Grants and other assistance to domestic individuals. See Part IV, line 22	90,879	90,879		
	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
	Compensation of current officers, directors, trustees, and key employees	148,135	38,235	109,900	
	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) .				
7	Other salaries and wages	698,500	681,822	12,688	3,990
	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	14,730	12,423	2,187	120
9	Other employee benefits	172,773	150,813	21,495	465
	Payroll taxes	58,269	49,829	8,141	299
	Fees for services (nonemployees):			•,	
	Management				
	Professional fundraising services. See Part IV, line 17				
g	Investment management fees	14,211	9,914	4,297	
	Advertising and promotion	6,290	6,290	4,277	
		88,777	79,766	8,928	02
	Office expenses	31,499		3,237	83
		31,499	28,200	3,237	62
	Royalties	100.145	100 504	10 5 ( 1	
	Occupancy	133,145	120,584	12,561	
		3,685	3,266	419	
	Payments of travel or entertainment expenses for any federal, state, or local public officials				
	Conferences, conventions, and meetings	22,437	21,527	910	
	Interest				
	Payments to affiliates				
22	Depreciation, depletion, and amortization .				
23	Insurance	14,863	7,120	7,743	
	Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а					
b					
c d					
	All other expenses	29,076	16,186	12,890	0
	Total functional expenses. Add lines 1 through 24e	1,689,728	1,479,313	205,396	5,019
26	<b>Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here $\blacktriangleright$ if	1,009,728	1,477,313	203,370	5,019
	following ŠOP 98-2 (ASC 958-720)				

Form 990 (2020)

$\mathbf{P}_{i}$					Page 11
	art X		+ X/		_
		Check if Schedule O contains a response or note to any line in this Par	(A) Beginning of year		 (B) End of year
	1	Cash—non-interest-bearing	114,119	1	77,366
	2	Savings and temporary cash investments	231,007	2	231,834
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net		4	
	5	Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B).		6	
ts	7	Notes and loans receivable, net		7	
Assets	8	Inventories for sale or use		8	
¥	9	Prepaid expenses and deferred charges		9	
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a			
	b	Less: accumulated depreciation <b>10b</b>		10c	
	11	Investments—publicly traded securities		11	
	12	Investments—other securities. See Part IV, line 11		12	
	13	Investments-program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	8,020	15	379
	16	Total assets. Add lines 1 through 15 (must equal line 33)	353,146	16	309,579
-	17	Accounts payable and accrued expenses	21,098	17	28,035
	18	Grants payable		18	· · ·
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D .		21	
Liabilities	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
abi		controlled entity or family member of any of these persons		22	
Ë	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D		25	
	26	Total liabilities. Add lines 17 through 25	21,098	25	28,035
ces	20	Organizations that follow FASB ASC 958, check here ► ✓ and complete lines 27, 28, 32, and 33.	21,098	20	20,035
an	27	Net assets without donor restrictions	285,089	27	249,835
Ba	28	Net assets with donor restrictions	46,959	28	249,835 31,709
Fund Balances	20	Organizations that do not follow FASB ASC 958, check here ► □	40,937	20	31,709
o	29	and complete lines 29 through 33. Capital stock or trust principal, or current funds		29	
ts	29 30	Paid-in or capital surplus, or land, building, or equipment fund		29 30	
sse	30 31	Retained earnings, endowment, accumulated income, or other funds		31	
Net Assets or	32	Total net assets or fund balances	332,048	32	201 E 4 4
5	32 33	Total liabilities and net assets/fund balances	332,048	33	281,544 

Form **990** (2020)

Form 9	90 (2020)				Pa	ge <b>12</b>
Par	t XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					~
1	Total revenue (must equal Part VIII, column (A), line 12)	1			1,639	9,222
2	Total expenses (must equal Part IX, column (A), line 25)	2			1,689	9,728
3	Revenue less expenses. Subtract line 2 from line 1	3			-50	D,506
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4			332	2,048
5	Net unrealized gains (losses) on investments	5				0
6	Donated services and use of facilities	6				0
7	Investment expenses	7				0
8	Prior period adjustments	8				0
9	Other changes in net assets or fund balances (explain on Schedule O)	9				2
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line					
	32, column (B))	10			281	1,544
Par	XII Financial Statements and Reporting					_
	Check if Schedule O contains a response or note to any line in this Part XII	• •			· ·	
-				<b>`</b>	/es	No
1	Accounting method used to prepare the Form 990: Cash Accrual Other Modified Cas					
	If the organization changed its method of accounting from a prior year or checked "Other," Schedule O.	explaii	n in			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		. 2	2a		~
	If "Yes," check a box below to indicate whether the financial statements for the year were co	mpiled	d or			
	reviewed on a separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			2b		~
	If "Yes," check a box below to indicate whether the financial statements for the year were aut	dited c	n a 🛛			
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for o					
	the audit, review, or compilation of its financial statements and selection of an independent account			<u>2</u> c		
	If the organization changed either its oversight process or selection process during the tax year, Schedule O.	explair	n on			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set f Single Audit Act and OMB Circular A-133?	orth in 		Ba		~
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not ur required audit or audits, explain why on Schedule O and describe any steps taken to undergo such			Bb		

Form **990** (2020)

SCHEDULE A	
(Form 990 or 990-EZ	)

(C)

(D)

(E) Total

# **Public Charity Status and Public Support**

OMB No. 1545-0047

Department of the Treasury
Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ.

2020 **Open to Public** on

	al Revenue Ser		to www.irs.gov/Fo	orm990 for instructions a	and the lat	est inform	ation.	Inspection
Name	of the organi	ization					Employer identification	number
SMA	RT START (	OF NEW HANOVER COU	YTY				56-19	51952
Pa	rti Re	ason for Public Cha	r <b>ity Status.</b> (All	l organizations mus	t comple	ete this p	oart.) See instructi	ons.
The o	•	n is not a private founda				•	,	
1		ch, convention of churcl						
2		ol described in section						
3		bital or a cooperative hos						
4		ical research organizatic al's name, city, and state		onjunction with a hosp	oital desc	ribed in <b>s</b>	ection 170(b)(1)(A)	(iii). Enter the
5		anization operated for t n 170(b)(1)(A)(iv). (Com		college or university	owned o	r operate	ed by a government	al unit described in
6		ral, state, or local govern	•			• •		
7		anization that normally bed in <b>section 170(b)(1)</b>			port from	n a gover	nmental unit or fron	n the general public
8	🗌 A com	munity trust described i	n <b>section 170(b)</b>	(1)(A)(vi). (Complete I	Part II.)			
9	or univ		nt college of agr	iculture (see instructio	ons). Ente	er the nan	ne, city, and state of	the college or
10	receipt suppor	anization that normally r ts from activities related rt from gross investment ed by the organization a	to its exempt fur income and uni	nctions, subject to ce related business taxal	rtain exce ble incom	eptions; a ne (less se	nd (2) no more than action 511 tax) from	33 <sup>1</sup> /3% of its
11	🗌 An org	anization organized and	operated exclus	sively to test for public	c safety.	See <b>sect</b> i	ion 509(a)(4).	
12		anization organized and		5	· ·			
		or more publicly suppo						
	Check	the box in lines 12a thro	ugh 12d that des	scribes the type of sup	porting c	organizatio	on and complete line	es 12e, 12f, and 12g.
а	the	<b>be I.</b> A supporting organ supported organization oporting organization. <b>Y</b>	(s) the power to	regularly appoint or e	lect a ma	jority of t		
b	cor	<b>be II.</b> A supporting organ htrol or management of anization(s). <b>You must</b>	the supporting o	rganization vested in	the same			
С		<b>be III functionally integ</b> supported organization(						ally integrated with,
d	tha	t is not functionally i t is not functionally integ uirement (see instructio	grated. The orga	nization generally mus	st satisfy	a distribu	ition requirement an	• • • • • • • • • • • • • • • • • • • •
e		eck this box if the organ ctionally integrated, or 1						e II, Type III
f		e number of supported o	•					
g	Provide	the following information	n about the supp	ported organization(s).	1			
	(i) Name of s	supported organization	<b>(ii)</b> EIN	(iii) Type of organization (described on lines 1–10 above (see instructions))	listed in you	organization ur governing ment?	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
					Yes	No		
(A)								
(B)								

Part IISupport Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under<br/>Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Secti	on A. Public Support			, p.				
Calen	dar year (or fiscal year beginning in) ►	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total	
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	1,687,093	1,682,449	1,665,132	1,696,871	1,630,587	8,362,132	
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf		1,002,117	1,000,102	1,0,0,011	1,000,001	0,002,102	
3	The value of services or facilities furnished by a governmental unit to the organization without charge							
4	Total. Add lines 1 through 3	1,687,093	1,682,449	1,665,132	1,696,871	1,630,587	8,362,132	
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)							
6	Public support. Subtract line 5 from line 4						8,362,132	
	on B. Total Support	(-) 0010	(h) 0047	(-) 0040		(a) 0000	(6) T-1.1	
Calen 7	dar year (or fiscal year beginning in) ► Amounts from line 4	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total	
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from	1,687,093	1,682,449	1,665,132	1,696,871	1,630,587	8,362,132	
-		135		3,113	3,200	1,030	7,478	
9	Net income from unrelated business activities, whether or not the business is regularly carried on							
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	3,196	0	4,656	5,726	7,605	21,183	
11	Total support. Add lines 7 through 10			.,		.,	8,390,793	
12	Gross receipts from related activities, etc	. (see instructio	ons)			12	<u> </u>	
13	First 5 years. If the Form 990 is for the organization, check this box and <b>stop he</b>	re				ar as a section		
	on C. Computation of Public Suppor	•		(d) [0]				
14 15	Public support percentage for 2020 (line 6 Public support percentage from 2019 Sch					14 15	<u>99.66 %</u> 99.71 %	
15 16a	33 <sup>1</sup> / <sub>3</sub> % support test-2020. If the organi							
iou	box and <b>stop here.</b> The organization qua							
b	33 <sup>1</sup> / <sub>3</sub> % support test—2019. If the organi this box and stop here. The organization	zation did not	check a box o	n line 13 or 16	a, and line 15	is 33 <sup>1</sup> /3% or m	ore, check	
17a	<ul> <li>17a 10%-facts-and-circumstances test—2020. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization</li></ul>							
b	<b>10%-facts-and-circumstances test</b> — <b>20</b> 15 is 10% or more, and if the organization in Part VI how the organization meets the organization	n meets the fa e facts-and-cir	cts-and-circur cumstances te	nstances test, est. The organi	check this bo zation qualifies	x and <b>stop he</b> s as a publicly	r <b>e.</b> Explain supported	
18	Private foundation. If the organization							
	instructions						🕨 🗌	
					Sch	edule A (Form 990	) or 990-EZ) 2020	

Schedule A (Form 990 or 990-EZ) 2020

### Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Secti	on A. Public Support						
Calen	dar year (or fiscal year beginning in) 🕨	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and membership fees						
	received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities						
	furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid to or expended on its behalf						
_	-						
5	The value of services or facilities furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and 3						
	received from disqualified persons						
b	Amounts included on lines 2 and 3						
	received from other than disqualified						
	persons that exceed the greater of \$5,000						
	or 1% of the amount on line 13 for the year						
	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from						
0	line 6.)						
	on B. Total Support dar year (or fiscal year beginning in) ►	(a) 0016	<b>(b)</b> 0017	(~) 0019	(4) 0010	(a) 2020	(f) Total
9	Amounts from line 6	<b>(a)</b> 2016	<b>(b)</b> 2017	<b>(c)</b> 2018	(d) 2019	(e) 2020	(f) Total
ј 10а	Gross income from interest, dividends,						
IVa	payments received on securities loans, rents,						
	royalties, and income from similar sources .						
b	Unrelated business taxable income (less						
	section 511 taxes) from businesses						
	acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether						
	or not the business is regularly carried on						
12	Other income. Do not include gain or						
	loss from the sale of capital assets (Explain in Part VI.)						
13	<b>Total support.</b> (Add lines 9, 10c, 11,						
	and 12.)						
14	First 5 years. If the Form 990 is for the	organization'	s first, second	, third, fourth,	or fifth tax ye	ar as a secti	ion 501(c)(3)
	organization, check this box and stop her	re					🕨 🗌
Secti	on C. Computation of Public Suppor	t Percentag	е				
15	Public support percentage for 2020 (line 8	, (),		, , , , , , , , , , , , , , , , , , , ,		15	%
16	Public support percentage from 2019 Sch					16	%
	on D. Computation of Investment Inc						
17	Investment income percentage for 2020 (I			-			<u>%</u>
18 10-	Investment income percentage from 2019					18	%
19a	<b>33</b> $^{1}$ / <sub>3</sub> % <b>support tests</b> – <b>2020.</b> If the organi 17 is not more than 33 $^{1}$ / <sub>3</sub> %, check this box a						
b	<b>33</b> <sup>1</sup> / <sub>3</sub> % <b>support tests</b> - <b>2019.</b> If the organize	-	-	-		-	
b	line 18 is not more than $33^{1/3}$ %, check this b						
20	<b>Private foundation.</b> If the organization did	-	-	-			
				,,,			990 or 990-EZ) 2020
						, <b>·</b>	_,

#### Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- **c** Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in Part VI.*
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If "Yes," provide detail in Part VI.*
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If "Yes," provide detail in Part VI.*
- **c** Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in Part VI.*
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

Yes No

1

2

3a

3b

3c

4a

4b

4c

5a

5b 5c

6

7

8

9a

9b

9c

10a

10b

#### Part IV Supporting Organizations (continued)

- 11 Has the organization accepted a gift or contribution from any of the following persons?
  - a A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?
  - **b** A family member of a person described in line 11a above?
  - c A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.

#### Section B. Type I Supporting Organizations

- 1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.
- 2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.

#### Section C. Type II Supporting Organizations

1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).

#### Section D. All Type III Supporting Organizations

- 1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? 1 2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).
- 3 By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.

#### Section E. Type III Functionally Integrated Supporting Organizations

- Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). 1
- а The organization satisfied the Activities Test. Complete **line 2** below.
- The organization is the parent of each of its supported organizations. *Complete line 3 below.* b
- С The organization supported a governmental entity. Describe in **Part VI** how you supported a governmental entity (see instructions). Yes No
- 2 Activities Test. Answer lines 2a and 2b below.
- Did substantially all of the organization's activities during the tax year directly further the exempt purposes of а the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
- Parent of Supported Organizations. Answer lines 3a and 3b below.
- a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No," provide details in Part VI.
- Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each b of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.

2a

2b

3a

3b

Yes No

11a

11b

11c



Yes No



1

#### Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (*explain in Part VI*). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Sect	ion A—Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of			
	gross income or for management, conservation, or maintenance of property			
	held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B—Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
	Discount claimed for blockage or other factors			
е	(explain in detail in <b>Part VI</b> ):	1e		
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,			
	see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 0.035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C-Distributable Amount	•		Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the ergenization's first as a neg function		ntograted Type III auppe	rting organization

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2020

Part	V Type III Non-Functionally Integrated 509(a)(3	) Supporting Organi	zations (continue	d)	
	on D-Distributions	, oupporting organi			Current Year
1	Amounts paid to supported organizations to accomplish e	exempt purposes		1	
2	Amounts paid to perform activity that directly furthers exe	mpt purposes of suppo	rted		
	organizations, in excess of income from activity			2	
3	Administrative expenses paid to accomplish exempt purp	nizations	3		
4	Amounts paid to acquire exempt-use assets		4		
_ 5	Qualified set-aside amounts (prior IRS approval required-	-provide details in <b>Part</b>	<b>VI</b> )	5	
6	Other distributions (describe in Part VI). See instructions.			6	
7	Total annual distributions. Add lines 1 through 6.			7	
8	Distributions to attentive supported organizations to which (provide details in <b>Part VI</b> ). See instructions.	h the organization is res	ponsive	8	
9	Distributable amount for 2020 from Section C, line 6			9	
10	Line 8 amount divided by line 9 amount			10	
Secti	Section E-Distribution Allocations (see instructions) (i) (i) Underdistribution Pre-2020			าร	(iii) Distributable Amount for 2020
1	Distributable amount for 2020 from Section C, line 6				
2	Underdistributions, if any, for years prior to 2020 (reasonable cause required – <i>explain in Part VI</i> ). See instructions.				
3	Excess distributions carryover, if any, to 2020				
а	From 2015				
b	From 2016				
с	From 2017				
d	From 2018				
е	From 2019				
f	Total of lines 3a through 3e				
g	Applied to underdistributions of prior years				
h	Applied to 2020 distributable amount				
i	Carryover from 2015 not applied (see instructions)				
j	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.				
4	Distributions for 2020 from Section D, line 7: \$				
a	Applied to underdistributions of prior years				
b	Applied to 2020 distributable amount				
C	Remainder. Subtract lines 4a and 4b from line 4.				
5	Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in <b>Part VI.</b></i> See instructions.				
6	Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.				
7	<b>Excess distributions carryover to 2021.</b> Add lines 3j and 4c.				
8	Breakdown of line 7:				
а	Excess from 2016				
b	Excess from 2017				
C	Excess from 2018				
d	Excess from 2019				
e	Excess from 2020				

Schedule A (Form 990 or 990-EZ) 2020

Page **8** 

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Schedule A, Part II, Line 10 - Sales and use tax refund: NC Department of Revenue

	000 000				ing Activities	OMB No. 1545-0047			
-	990 or 990-EZ)	Complete if	organization ente	ganization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the nization entered more than \$15,000 on Form 990-EZ, line 6a. ► Attach to Form 990 or Form 990-EZ.					
	ent of the Treasury Revenue Service	Þ				and the latest informat	tion.	Open to Public Inspection	
Name o	f the organization						Employer identi		
SMAR		V HANOVER COU						6-1951952	
Part		<b>sing Activities.</b> D-EZ filers are n				vered "Yes" on F	Form 990, Part IV	', line 17.	
1	Indicate whether the organization raised funds through any of the following activities. Check all that apply.								
а	Mail solicita	ations		е		ion of non-govern	•		
b		d email solicitatior	าร	f		ion of government	•		
С	Phone solic			g	Special	fundraising events	;		
d	In-person s					/			
2a							cers, directors, true undraising service		
b				-		•	•	the fundraiser is to be	
D		at least \$5,000 by				disuant to agreen	lents under which		
	·		0						
	(i) Name and addres or entity (fund		(ii) Activity	custody c	ndraiser have or control of outions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization	
				Yes	No				
1									
-									
2									
3									
4									
5									
6									
7									
8									
9									
10									
Total					🕨				
3	List all states in	n which the orgai	nization is regis	stered or lic	ensed to s	olicit contribution	s or has been noti	fied it is exempt fron	
	registration or I	•	0						

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

			(a) Event #1 Breakfast Fundraiser	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through
			(event type)	(event type)	(total number)	col. (c))
e				(010/11 () (00)		
Revenue	1	Gross receipts	24,480			24,480
Я	2	Less: Contributions	0			0
	3	Gross income (line 1 minus line 2)	24,480			24,480
	4	Cash prizes	0			0
	5	Noncash prizes	0			0
səsuə	6	Rent/facility costs	0			0
Direct Expenses	7	Food and beverages	0		0	0
Dired	8	Entertainment	0		0	0
	9	Other direct expenses .	4,389			4,389
	10 11	Direct expense summary. Ac Net income summary. Subtra				4,389 20,091
Pa	rt III	Gaming. Complete if th \$15,000 on Form 990-E2	e organization answe	ered "Yes" on Form	990, Part IV, line 19,	or reported more than
						(NT)
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Ieve						
R	1	Gross revenue				
nses	2	Cash prizes				
Direct Expenses	3	Noncash prizes				
Direct	4	Rent/facility costs				
	5	Other direct expenses .				
	6	Volunteer labor	☐ Yes% ☐ No	☐ Yes % ☐ No	☐ Yes% ☐ No	
	7	Direct expense summary. Ac	ld lines 2 through 5 in c	olumn (d)     .     .    .		
	8	Net gaming income summar	y. Subtract line 7 from li	ne 1, column (d)		
~	г.	ntar tha atata(a) in which the en	application conducto an	mina activitias:		
	<b>a</b> Is	nter the state(s) in which the or the organization licensed to co "No," explain:	onduct gaming activities	s in each of these states	s?	
10		/ere any of the organization's g "Yes," explain:	-	•	ated during the tax year	

Schedu	lle G (Form 990 or 990-EZ) 2020 Page <b>3</b>
11	Does the organization conduct gaming activities with nonmembers?
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming?
13	Indicate the percentage of gaming activity conducted in:
а	The organization's facility
b	An outside facility
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:
	Name ►
	Address ►
15a	Does the organization have a contract with a third party from whom the organization receives gaming
iou	revenue?
b	name and the second
	amount of gaming revenue retained by the third party ► \$
с	If "Yes," enter name and address of the third party:
	Name ►
	Address ►
16	Gaming manager information:
	Name ►
	Gaming manager compensation  \$
	Description of services provided ►
	Director/officer Employee Independent contractor
17	Mandatory distributions:
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or
	spent in the organization's own exempt activities during the tax year ► \$
Part	Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

Schedule G (Form 990 or 990-EZ) 2020

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.



OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

SCHEDULE

(Form 990)

Part I

Employer identification number

SMART START OF NEW HANOVER COUNTY

56-19519	52
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General Information on Grants and Assistance

1	Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and	
	the selection criteria used to award the grants or assistance?	🗌 No
•	Describe in Doubly (Maha supervised) and supervised was far used for and for an in the United Otates	

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

<b>1</b> (a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section (if applicable)	<b>(d)</b> Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) Sch I, Stmt 1							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
<ol> <li>Enter total number of section</li> <li>Enter total number of other of</li> </ol>	501(c)(3) and gov organizations listed	vernment organiza	tions listed in the l	ine 1 table	· · · · · · · ·		. ▶ <u>1</u> . ▶ 1

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

art III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.							
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance		
<b>1</b> See Schedule I, Part IV, Statement 2							
2							
3							
4							
5							
6							
7							
Part IV Supplemental Information. Provide	the information i	required in Part I, li	ne 2; Part III, colum	n (b); and any other addit	ional information.		
Schedule I, Part I, Line 2 - Monitoring the use of grant for	unds: Smart Start of	New Hanover County	staff will complete staf	f visits, and review all activitie	es to ensure compliance with all		
programmatic evaluation and financial requirements fo	r grant recipients.						

Schedule I, Part IV, Staten	nent 1	SMART START OF NEW HANOVER COUNTY EIN: 56-1951952				
Form: Schedule I (2020)						
Page: 1				Part II, Line 1		
Desc	ription of Grants and Other Assistance to Governments and	Organizations in the United	States			
		Recipient EIN	Amt. of cash grant	Amt. of non- cash asst.		
Name and address	Communities in Schools of Cape Fear 20 N Fourth Street Wilmington, NC 28401	20-3385755	82,310			
IRC code section Method of valuation Desc. of Non-Cash Asst.	501 (c) 3					
Purpose of grant	Young Parents Program					
Name and address	New Hanover County Schools 6410 Carolina Beach Road Wilmington, NC 28403	56-6001085	36,975			
IRC code section Method of valuation Desc. of Non-Cash Asst.	-					
Purpose of grant	Curriculum and Assessment, DTQ PreSchool Grants					

Schedule I, Part IV, Statement 2

Form: Schedule I (2020)

EIN: 56-1951952

Part III

#### Page: 2

Description of Grants and Other Assistance to Individuals in the United States

		Number of recipients	Amt. of cash grant	Amt. of non- cash asst.					
Type of grant	Cash and non-cash grants to individuals.	5737	42,141	48,738					
Method of valuation	Cost								
Desc. of Non-Cash Asst.	Books, car seats and baby supplies for parents as teachers clients; books at								
	medical sites - Reach Out and Read program 5,612 books at \$2.18 per								
	book; child care expense reimbursements; educations scholarship grants;								
	gift cards for Parents as Teachers clients 99 at \$10.00 each; gift cards for								
	participants of the Think Babies program 20 at \$25.00; 6 laptops, hurricane								
	supplies and internet stipends to family childcare homes;								
	scholarships/bonus awards; taxis for participants of Positive Parenting	class							
	and Parents as Teachers.								

SCHE	EDU	LE	L	
(Form	990	or	990-	EZ)

# **Transactions With Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b. ► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury Internal Revenue Service

Part III

Name of	the	organ	izatio
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#### n

SMART START OF NEW HANOVER COUNTY

Employer identification number 56-1951952

OMB No. 1545-0047

spection

20

Public

Part I	Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and section 501(c)(29) organizations only).
	Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Relationship between disqualified person and	(c) Description of transaction		rected?
•		organization		Yes	No
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
2	Enter the amount of tax incurre	ed by the organization managers or dis	qualified persons during the year		
	under section 4958				
3	Enter the amount of tax, if any, o	on line 2. above. reimbursed by the organi	zation		

Enter the amount of tax, if any, on line 2, above, reimbursed by the organization

#### Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22.

(a) Name of interested person	<b>(b)</b> Relationship with organization	<b>(c)</b> Purpose of loan		n to or the zation?	<b>(e)</b> Original principal amount	(f) Balance due	<b>(g)</b> In c	lefault?		ard or	(i) W agree	
			То	From			Yes	No	Yes	No	Yes	No
(1)												
(2)												
(3)												
(4)												
(5)												
(6)												
(7)												
(8)												
(9)												
(10)												
Total						\$						

#### Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Cat. No. 50056A Schedule L (Form 990 or 990-EZ) 2020

# Part IVBusiness Transactions Involving Interested Persons.<br/>Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sha organiz reven	ation's
				Yes	No
(1) NHC Schools	Board Member	36,975	Center bonus, curriculum and asse		~
(2)					
(3)					
(4)					
(5)					
(6) (7)					
(8)					
(9)					
(10)					
Part V Supplemental Information. Provide additional information fo	or responses to questions	on Schedule L (see	instructions).		

SCHE	DUL	E (	)	
(Form	990	or	990-	ΕZ

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.



Department of the Treasury Internal Revenue Service Name of the organization

Name of the organization	Employer identification number
SMART START OF NEW HANOVER COUNTY	56-1951952
Form 990, Part VI, Section B, Line 11b - Form 990 submission: The Form 990 was given to the Finance Cor	nmittee which included the
Treasurer for review before it was filed. Then it was made available to all board members at the next board	meeting after it was filed.
Form 990, Part VI, Section B, Line 12c - Conflict of interest policy: All board members are required to discl	
give rise to conflicts. Board members are asked to abstain or to leave the room when the discussion of mo	oney allocations are taking place.
Form 990, Part VI, Section B, Line 15 - CEO Compensation Review: Executive Director compensation deter	
using recommendations from the North Carolina Partnership for Children salary scale for Executive Direct	or.
Form 990, Part VI, Section C, Line 18 - Documents and information available upon request.	
Form 000 Part VI Section C. Line 10. Decumente and information quailable upon request	
Form 990, Part VI, Section C, Line 19 - Documents and information available upon request.	
Form 990, Part XI, Line 9 - Rounding item	

Cat. No. 51056K

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**Header Section** 

### Explanation

Form 8868 filed for extension.

**Reasonable Cause Explanations** 

Form: Form 990 (2020)

Page: 2

SMART START OF NEW HANOVER COUNTY

EIN: 56-1951952

Part III, Line 4d

Other Program Services Accomplishments

Activity Code	Description	Expense	Grants	Revenue
	Programming & Evaluation (PE) (5603-001): This program oversees and supports delivery of all funded services by overseeing, monitoring, and maintaining contracting & contract fulfilment, program evaluation and outcomes tracking, and overall project compliance and effectiveness. Reports to Board of Directors on progress towards long- and short-term goals for agency and programs.	81,875	0	0
	Reach Out and Read (ROR)(5523-022): This nationally recognized, evidence-based program encourages school success by partnering with medical providers to "prescribe" books and shared reading activities for families. At well check-up visit, children ages 6 months to 6 years receive a new, high quality age-appropriate, book. Primary care providers coach parents in developmentally appropriate reading activities to use at home.	19,448	0	0
	Community Outreach and Education (COE) (5517-018): A comprehensive public engagement campaign designed to increase community awareness of early childhood issues, enhance the early childhood system, and build support for Smart Start of New Hanover County and its programs.	143,028	0	0
	Curriculum & Assessment (C&A) (3322-226): This program supports NC Pre-Kindergarten (NCPK) and Head Start classrooms through the purchase and implementation of a unified curriculum (Creative Curriculum 5th Edition), an assessment system (Teaching Strategies Gold), professional development (provided from Teaching Strategies LLC), and coaching by a trained team.	36,975	36,975	0
	Physical Activity and Nutrition Program (PAN) (3424-019): This program will implement the Farm to Childcare in three sites and increase nutrition awareness of young children and their caregivers.	36,565	36	0
	Ready Parents (5505-227): Young Parents supports young parents using group meetings (Circle of Parents) and home visiting curriculum to work toward a common goal of building family strengths in the areas of family management, communication, nurturing and positive discipline.	79,800	79,800	0
	Dolly Parton Imagination Library (DPIL) (5526-020) : This a Free program for families where each registered child will receive a book by mail at home each month.	15,764	0	0
	Professional Development Connections (PDC) (3107-008): The goal of this program is to increase the education and retention levels in New Hanover County, Dedication to Education grants and support are offered to early childhood professionals. SSECC staff works to advise and inform individuals about appropriate higher education options, promote the Early Educator Certification, and create and manage a county-wide data base tracking education levels.	117,426	96,630	0
	Scholarships for Child Care (2341-999): Scholarships for registration fees for parents who received Child Care Subsidy for at least one child age birth to 5.	200	0	0
	Behavior Inclusion Support Services (BIS) (3417-019): The goal of this activity is to support the full inclusion of young children in child care who have or are at risk for special developmental or behavioral needs. Specialists provide consultation and technical assistance to classroom professionals and demonstrate developmental therapies for children as well as training and information for parents.	144,865	0	0
	Oral Health Services (5407-999): Oral services is the Smiles grant from Delta Dental. Here is the write up below: This program services to train providers and children in child centers the importance of oral hygiene through puppets. Each child will also receive an toothbrush and toothpaste for attending.	269	0	0

Schedule O, Statement 2 Total: